



# SUSTAINABLE DAMS IN A CLIMATE OF CHANGE

SYDNEY AUSTRALIA  
26-28 OCTOBER 2022

**S P O N S O R S H I P P R O S P E C T U S 2 0 2 2**

YOUR OPPORTUNITY TO CONNECT DIRECTLY WITH THE DAMS INDUSTRY



## INVITATION FROM THE CONVENOR

On behalf of the Local Organising Committee, I am pleased to invite you to participate and contribute to the successful hosting of the 2022 ANCOLD/NZSOLD conference as a sponsor or exhibitor. The conference and associated workshops and tours will be held between 26 and 28 October at the International Convention Centre (ICC) in Sydney, Australia's first fully integrated harbourside convention, exhibition, and entertainment venue.

The conference theme is "Sustainable Dams in a Climate of Change". The committee is looking forward to hosting an enlightening, rewarding, and memorable event for our members and the broader dams community. The conference provides an invaluable opportunity for industry wide introspection by exploring the challenges and opportunities of dam ownership against a backdrop of increasing expectations from the community and other stakeholders.

The annual ANCOLD/NZSOLD conferences are vital in the dissemination of knowledge and the development of

industry capability that is necessary to achieve good practice in all aspects of dam engineering, management, and associated issues. The conference provides a unique opportunity for sharing experiential learnings, development of meaningful professional relationships whilst fostering opportunities for lifelong industry collaboration.

The contribution and participation of our sponsors is vital to the successful hosting of the conferences. As you will see in this prospectus, there are several sponsorship opportunities available for this year's conference. I encourage you to take up this opportunity to contribute to the greater good of the dams industry whilst promoting your organisation to the wide learned audience at the conference.

If you do not find a sponsorship package that suits your business requirements, please contact Leishman Associates or a committee member to discuss a tailored package.

We are looking forward to welcoming all our valued sponsors to the 2022 ANCOLD/NZSOLD Conference in Sydney. Thank you in advance for your support.

**Sam Banzi**  
ANCOLD/NZSOLD 2022  
Conference Convenor

# KEY OPPORTUNITIES

## **Engage with key decision-makers from the dams and tailings industries over three days**

- Over 100 different organisations are represented from Australia, New Zealand and overseas
- Both government and private sectors represented
- Drive awareness and understanding of your brand among the audience at the conference
- Recognition through electronic marketing in the months leading up to the conference
- Venue signage
- Recognition in the conference handbook
- Recognition on post event questionnaire
- Thank you email to all delegates
- Build relationships and drive sales
- Exhibition opportunities
- Delegate Competition



# AUDIENCE

## About ANCOLD

The Australian National Committee on Large Dams (ANCOLD) is an apolitical industry body that focuses on disseminating knowledge, developing capability and providing guidance in achieving excellence for all aspects of dam engineering, management and associated issues.

ANCOLD prepares and issues guidelines which represent best engineering practice. These guidelines have been developed to share best Australian practice for large and small water and tailings dams that could present a risk to life for those downstream, are widely used across Australia and also form the basis of local guidance in some other countries. ANCOLD is an active member of the International Committee on Large Dams (ICOLD).

[www.ancold.org.au](http://www.ancold.org.au)

## About NZSOLD

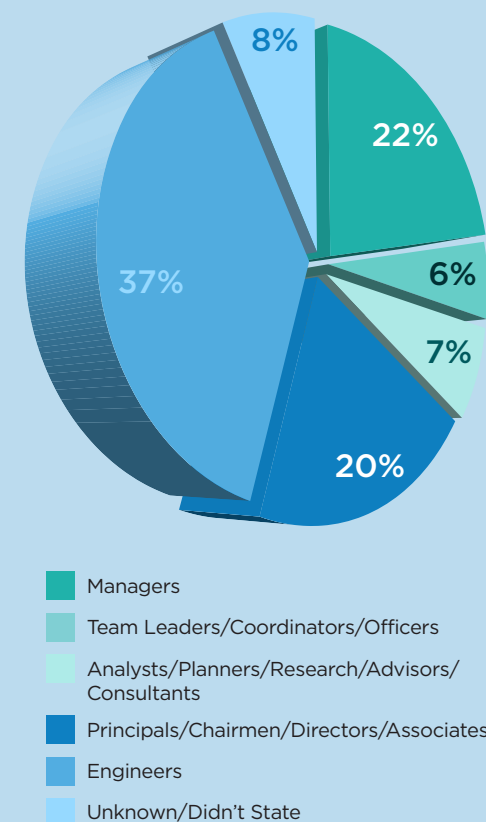
The New Zealand Society on Large Dams (NZSOLD) was founded to promote and advance safe and sustainable dam and reservoir design, construction, operation and management practices in NZ, for the benefit of our members, communities and the environment. NZSOLD is actively involved with technical, environmental, social, economic, regulatory, and administrative aspects of dams and their safety and promotes cooperation between stakeholders with an interest in dams. This includes technical, regulatory and owner representatives as well as the general public. NZSOLD develops and provides information to members and represents the industry at government level, as well as representing NZ at the International Commission on Large Dams (ICOLD).

[www.nzsold.org.nz](http://www.nzsold.org.nz)

## ANCOLD and NZSOLD members

Over 50% of delegates are ANCOLD Associate Members or Employees of Member Organisations. ANCOLD currently has 74 member organisations covering all aspects of the dams industry, and over 250 individual Associate Members. NZSOLD has 31 member organisations, and over 330 individual and young professional members. Member organisations comprise a range of public and private sector dam owners, consultants, contractors, government agencies and other organisations with a professional interest in dams. Individual members are typically specialist professional civil, mechanical, electrical and environmental engineers or allied practitioners working in the dams industry.

## WHO YOU WILL MEET AT ANCOLD/NZSOLD 2022...





## PREVIOUS SPONSORS & EXHIBITORS

**AECOM** Imagine it.  
Delivered.

Australian Dams & Water Consultants Pty Ltd



**awma**  
Water Control Solutions



**coffey**  
A TETRA TECH COMPANY



**entura**



**GROUNDWAVE**  
DRILLING SERVICES



Government of Western Australia  
Department of Mines, Industry Regulation and Safety



**HATCH**

**Hydro Tasmania**

**H** HydroTerra  
Environmental Monitoring Specialists

**JACOBS**

**Klohn Crippen Berger**

**Melbourne Water**  
Enhancing Life and Liveability

**Metaval VAG**

**red earth**  
engineering

**R**  
RICHARD RIDD  
& ASSOCIATES  
PTY LTD

**SA Water**

**Government of South Australia**

**SISGEO**  
AUSTRALIA

**SMEC**  
Member of the Surlana Group



**Southern Rural Water**

**SRG**  
GLOBAL

**Stantec**

**Strategic Drilling Services**

**sunwater**



**WATER**  
CORPORATION

**WaterNSW**

# PREVIOUS SPONSOR TESTIMONIALS



"ANCOLD is the peer association of dam owners, regulators, consultants, suppliers and contractors involved in the dams industry. As an associate member of ANCOLD and a regular attendee at the annual conferences, I can attest to the value of contributions made by

sponsors to the success of each conference.

The sponsorships are key to the affordability for conference attendees. Sponsors of the social events, technical sessions, tours, lunches and coffee breaks are acknowledged each time and appreciated by participants. In return, a sponsor achieves awareness among senior decision makers who can call on the sponsors' services or products. The conference environment also provides an opportunity for sponsors to occupy kiosks which attendees can visit during gaps in proceedings."

Brian Walford  
Principal Civil Engineer  
WSP Australia Pty Limited



"I have been attending ANCOLD conferences for nearly 3 decades because it provides fresh air in terms of advances in engineering, how to deal with practical situations and networking.

ANCOLD conferences provide the great opportunity for exhibitors where you have

a captured audience who, for example, may be looking for a company which can cut a block of concrete 100m+ under water. This helped me once when I was pondering who can do such and I found an exhibitor who had done such before in dams and offshore facilities.

Leishman Associates have been the conference organiser for many years, that I can remember. They are part of the ANCOLD-family. They are very professional, helpful and provide an implacable service to the delegates, exhibitors and sponsors."

Dr Nihal Vitharana  
Associate Principal and Australasian Dams/Seismic  
Leader of Arup Partners



"AWMA have been attending ANCOLD for the past five years. Moving the host city around gives the opportunity for a diversified mix of attendees, for example the Hobart conference attracted a large audience from the 'hydroelectric market' which was great for us. ANCOLD provides a

networking opportunity for a very specific sector of the water industry. AWMA find the transferring of experience and knowledge invaluable, especially when discussing the performance, viability and management of critical water infrastructure. AWMA look forward to continuing to support ANCOLD and its members."

Belinda Barker  
Marketing Manager  
AWMA - Water Control Solutions



"My first ANCOLD conference in 2017 was a stimulating experience, with an amazing technical level. A great diversity focusing on all different aspects of dam design, management and safety."

Vicent J Espert  
Business Development at  
OFITECO

## CONFERENCE ORGANISING COMMITTEE

Sam Banzi	Water NSW
Damian Nott	GHD
Niki Harandi	Aurecon
Margaret Hynes	Dams Safety NSW
Daniel Turnbull	Hunter Water
Winsome Whyte	Snowy Hydro
Franceska Strano	Water NSW
Richard Rodd	Richard Rodd & Associates
Ian Landon Jones	Consultant

## ANCOLD EXECUTIVE

Chairman	Michel Raymond	Seqwater
Deputy Chairman	Angus Swindon	Tasset Consulting
Director	Colleen Baker	GHD
Past Chairman	Andrew Reynolds	Murray Darling Basin Authority
Treasurer	Paul Maisano	Aurecon
Secretary	Jennifer Rickaby	GHD

## KEY DATES

### **Wednesday 26 October**

Pre Conference Workshop

Welcome Reception

### **Thursday 27 October**

Technical Conference (Day 1)

Conference Dinner

### **Friday 28 October**

Technical Conference (Day 2)

### **Saturday 29 October**

Post-Conference Tour

## THEME: SUSTAINABLE DAMS IN A CLIMATE OF CHANGE

### **SUB-THEMES**

Changes to the operating landscape – new Guidelines and Regulations and their impact

Change in decision making frameworks - from standards based to risk informed

Sustainable management of dams – whole of life management

Challenges in delivering risk reduction projects in a resource constrained environment

Adoption and application of new technologies to enhance dam safety activities

Climate change, net zero emissions and what this means for the dams industry

Multipurpose dams – case for hydropower and mixed use dams

Tailings dams in a climate of change

**Note: Program may be subject to change, and will be based on Government guidelines at the time.**

**In light of the uncertainty around restrictions that may still be in place for COVID-19 in November we have updated our Terms & Conditions so that you can have peace of mind for a refund, or transfer of sponsorship to the rescheduled event, if we cannot go ahead as planned.**



## KEY CONTACTS



**Kim Murray**

Sponsorship Manager  
Ph: +61 3 6234 7844  
kim@laeevents.com.au



**Niki Harandi**

Local Organising Committee  
Associate Dams Engineer, Dams  
Lead NSW & ACT, Aurecon  
Ph: 0437 790 071  
Niki.Harandi@aurecongroup.com







## CUSTOM PACKAGES ABOVE \$21,000

A custom sponsorship package can be tailored to your organisation's specific marketing requirements to ensure that you receive the exposure that will convert into your marketing goals for the conference.





## DIAMOND SPONSOR \$21,000

**Diamond Sponsorship maximises your branding exposure at the conference and will have your company name remembered well after the event.**

### Promotion

Exclusive sponsorship and acknowledgement as the ANCOLD/NZSOLD 2022 Conference Diamond Sponsor.

Address the conference during a plenary session (10 minutes).

Your company logo incorporated into the ANCOLD/NZSOLD Conference logo.

Recognition as the conference's Diamond Sponsor in all conference promotional material, including conference program, pocket program and venue signage.

One full page advertisement on the Inside Front Cover in the electronic conference handbook (artwork supplied by sponsor).

Company logo to feature on the ANCOLD/NZSOLD Conference website.

Opportunity to display signage at the conference venue (maximum two pull up banners supplied by sponsor).

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure available in the conference app.

Opted-in delegate list (name, position, organisation, country).

### Registration & Exhibition

Four registrations to attend one of the Pre-Conference Workshops, the Technical Conference and the Conference Dinner (excludes Post Conference Tour).

One 6m x 3m trade exhibition booth (3 days).



# PLATINUM SPONSOR \$16,000

**The opportunity to connect with delegates in a social, relaxed atmosphere at the Conference Dinner OR to host delegates in the Exhibition Lounge.**

## Promotion

One full page advertisement in the electronic conference handbook (artwork to be supplied by sponsor).

Logo recognition in all conference promotional material, including conference program, pocket program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure available in the Conference App.

Opted-in delegate list (name, position, organisation, country).

## Registration & Exhibition

Three registrations to attend one of the Pre-Conference Workshops, the Technical Conference and the Conference Dinner (excludes Post Conference Tour).

One 6m x 3m trade exhibition booth (3 days)

Choose one of the following as part of your Platinum Sponsorship package

### 1. Conference Dinner

Exclusive sponsorship and acknowledgement as the ANCOLD NZSOLD Conference Dinner Sponsor.

Opportunity to welcome guests to the Conference Dinner (5 minutes maximum).

Opportunity to provide a gift to all attendees at the dinner (at sponsor's own expense).

Recognition as the Conference Dinner Sponsor on dinner menus and signage (maximum two pull up banners supplied by sponsor).

### 2. Premium Lounge

Your opportunity to sponsor this exclusive Lounge space on the exhibition floor

Entry via your exhibition booth ensures you meet and greet each delegate as they enter the Lounge

TV screen with endless loop featuring your marketing content

Themed and decorated with plants and lounge furniture

A dedicated venue staff member to act as host (6 hours per day)

A dedicated barista station and barista for Lounge guests only (6 hours per day)

Snacks and hot beverages provided for 6 hours per day (half an hour prior to morning tea till half an hour post afternoon tea)

Aprons with your logo worn by host and barista

(Note: Lounge only open for 2 days of conference. Booth open for 3 days of exhibition)





## GOLD SPONSORSHIP PACKAGES \$11,000

**The Gold Sponsorship packages include your choice of Welcome Reception or Post Conference Technical Tour.**

### Promotion

Acknowledgement as a Gold Sponsor of the ANCOLD/NZSOLD 2022 Conference.

One full page advertisement in the electronic conference handbook (artwork to be supplied by sponsor).

Logo recognition in all conference promotional material, including conference program, pocket program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure available in the Conference App.

Opted-in delegate list (name, position, organisation, country).

### Registration & Exhibition

Two registrations to attend the Technical Conference (excludes Pre-Conference Workshops, Conference Dinner and Tours).

One 3m x 3m trade exhibition booth (3 days).

Choose one of the following as part of your Gold Sponsorship package.

### WELCOME RECEPTION

Exclusive sponsorship and acknowledgement as the ANCOLD Conference Welcome Reception Sponsor.

Opportunity to address guests at the Welcome Reception (3 minutes maximum) and verbal recognition of sponsorship at the opening of the Welcome Reception.

Opportunity to display signage at the Welcome Reception (maximum two pull up banners supplied by sponsor).

### POST CONFERENCE TECHNICAL TOURS (One Day and Two Day overnight)

Exclusive sponsorship and acknowledgement as the ANCOLD Conference Post Conference Technical Tour Sponsor.

Opportunity to display signage at the Post Conference Technical Tour dinner (maximum two pull up banners supplied by sponsor).

Opportunity to address the tour delegates at the Post Conference Technical Tour dinner (3 minutes maximum).

Logo on Post Conference Tour handbook

Two registrations to attend the Post Conference Technical Tour.

SOLD





## SILVER SPONSORSHIP PACKAGES \$8,000

**The Silver Sponsorship packages include your choice of Satchel, Wi-Fi, Conference App, Barista Cart or Charge Bar Station.**

### Promotion

Acknowledgement as a Silver Sponsor of the ANCOLD/NZSOLD 2022 Conference.

One half page advertisement in the electronic conference handbook (artwork to be supplied by sponsor).

Logo recognition in all conference promotional material, including conference program, pocket program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure available in the Conference App.

Opted-in delegate list (name, position, organisation, country).

### Registration & Exhibition

One registration to attend the Technical Conference (excludes Pre-Conference Workshops, Conference Dinner and Tours).

One 3m x 3m trade exhibition booth (3 days).

# SILVER SPONSORSHIP PACKAGES

Choose one of the following as part of your Silver Sponsorship package

## 1 SATCHEL

Each delegate will be issued with a satchel on registration and most often carry it around for the duration of the conference, offering great brand exposure.

Sponsorship of the ANCOLD Conference Delegate Satchels.

Logo recognition on each delegate satchel along with the ANCOLD logo.

## 2 WI-FI

The ANCOLD conference will have a dedicated Wi-Fi network for delegates to use.

Sponsorship of the ANCOLD Conference Wi-Fi for three days (workshop and technical conference).

Recognition as the Wi-Fi Sponsor on access instruction information.

Ability to brand the network name and password.

## 3 CONFERENCE APP

The Conference App provides delegates with immediate information including the program agenda, speaker profiles, presentation papers, location information and their own private newsfeed within the app.

Exclusive sponsorship of the Conference App.

Logo recognition on the landing page and banner.

Exclusive sponsor icon on the home page with link to website, brochure and profile.

## 4 BARISTA CART

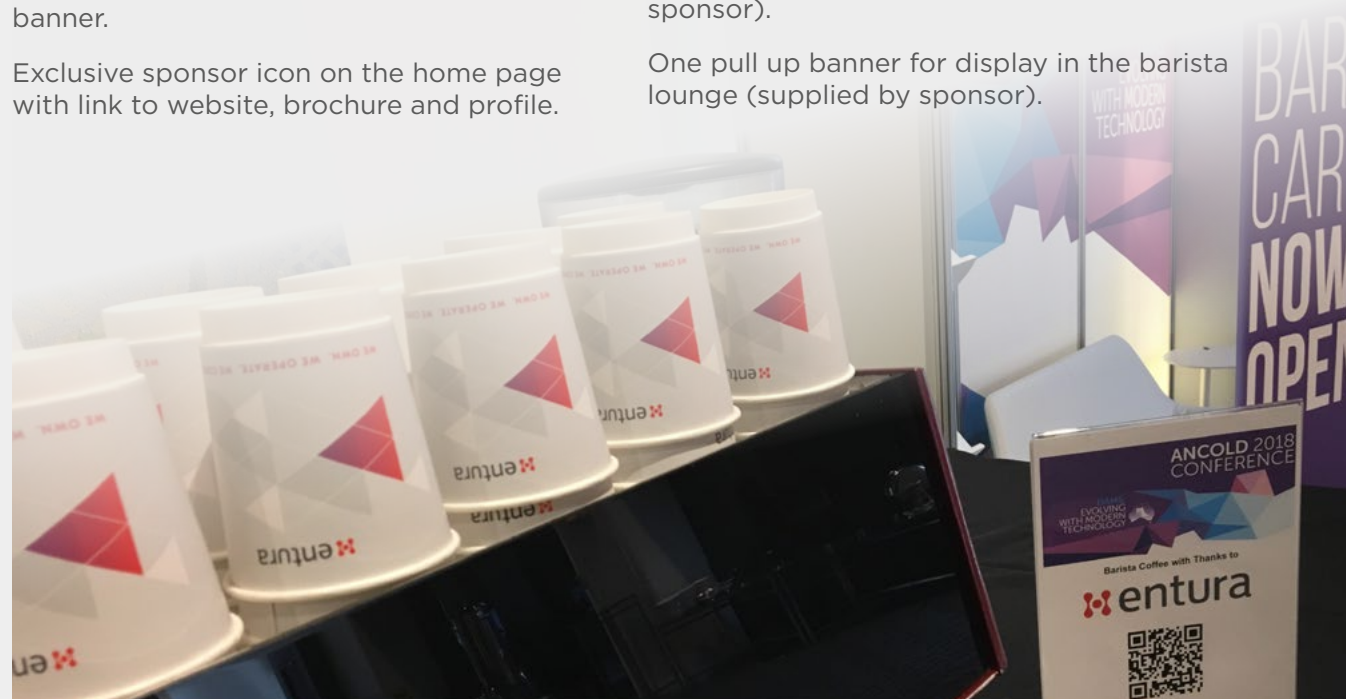
This opportunity co-locates the barista cart with your booth and provides a high flow of delegate traffic.

Sponsorship of one Barista Cart for three full days (workshop and technical conference).

Opportunity to brand the Barista Cart (artwork to be supplied by sponsor).

Corporate branded aprons for the staff to wear and branded coffee cups (supplied by sponsor).

One pull up banner for display in the barista lounge (supplied by sponsor).



# BRONZE SPONSORSHIP PACKAGES \$5,500

Bronze Sponsorship package includes your choice of Young Professionals Networking Event, Electronic Conference Handbook, Delegate Name Badge or Sanitiser Station.

## Promotion

Acknowledgement as a Bronze Sponsor of the ANCOLD/NZSOLD 2022 Conference.

One half page advertising space in the electronic conference handbook (artwork to be supplied by sponsor).

Logo recognition in all conference promotional material, including conference program, pocket program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure in the Conference App.

Opted-in delegate list (name, position, organisation, country).

## Registration

One registration to attend the Technical Conference (excludes Pre-Conference Workshops, Conference Dinner and Tours).

Choose one of the following as part of your Bronze Sponsorship package:

### 1 YOUNG PROFESSIONALS NETWORKING EVENT

Sponsorship of the Young Professionals Networking Event.

Opportunity to provide corporate merchandise for all delegates at the lunch (sponsor's own expense).

Opportunity to address the delegates during the lunch session (3 minutes only).

### 2 ELECTRONIC CONFERENCE HANDBOOK

Sponsorship of the ANCOLD 2022 Electronic Conference Handbook.

Company logo to appear on each page of the Electronic Conference Handbook.

### 3 DELEGATE NAME BADGE

Sponsorship of conference name badges including logo recognition on each name badge along with the ANCOLD logo.

Full back cover advertisement on the pocket program (artwork to be supplied by sponsor).

# AWARD SPONSOR \$3,500

## Promotion

Acknowledgement as either the ANCOLD/NZSOLD Young Professional Best Paper Award sponsor or the People's Choice Best Poster Award at the ANCOLD/NZSOLD 2022 Conference.

Your company logo to appear on the screen during the award presentation and acknowledgement given by the Chair.

Opportunity for a company representative to present the award at the conference close.

Company logo to feature on the Award Certificate.

One half page advertising space in the electronic conference handbook (artwork to be supplied by sponsor).

Logo recognition in all conference promotional material, including conference program, pocket program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure in the Conference App.

Opted-in delegate list (name, position, organisation, country).

## Registration

One registration to attend the Technical Conference (excludes Pre-Conference Workshops, Conference Dinner and Tours).



Choose one of the following as part of your Award Sponsorship package

### 1 ANCOLD YOUNG PROFESSIONALS BEST PAPER AWARD SPONSOR

Exclusive sponsorship and acknowledgement as the ANCOLD Young Professional Best Paper Award sponsor presented at the ANCOLD 2022 Conference. The ANCOLD Young Professional Best Paper Award is given each year to an ANCOLD Associate Member or Employee of a Member Organisation, who submit and present a paper at the conference. The award is judged by a panel of esteemed industry representatives. Align your company with supporting Young Professionals in the dams industry.

### 2 PEOPLE'S CHOICE BEST POSTER AWARD SPONSOR

Exclusive sponsorship and acknowledgement as the Best Poster Award sponsor presented at the ANCOLD 2022 Conference. The inaugural People's Choice Best Poster was awarded at the 2018 Conference in Melbourne. With a high number of posters expected at the 2022 conference this will be a very popular sponsorship opportunity.



# SUPPORTER SPONSOR PACKAGES \$2,100

## Promotion

Logo recognition in all conference promotional material, including conference program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link).

One electronic brochure in the Conference App.

Opted-in delegate list (name, position, organisation, country).



## Choose one of the following as part of your Supporter Sponsorship package

### 1 REFRESHMENT BREAK (2 available for Technical Conference)

Sponsorship of the Refreshment Breaks for one day of the technical conference (includes lunch, morning and afternoon breaks).

Company literature may be displayed on the catering stations on the day of sponsored break (sponsor to supply literature).

Company logo displayed on the catering tables during sponsored breaks.

Your company logo to appear on the screen prior to the breaks on the day of sponsorship.

Add Refreshment Break Sponsorship of the Pre-Conference Workshop for \$1,400.

### 2 COFFEE CART (Technical Conference ONLY, 2 available)

Sponsorship of one coffee cart for one day of the Technical Conference (includes arrival, lunch, morning and afternoon breaks only).

Company logo displayed on the coffee cart for the day of sponsorship.

Opportunity to provide branded aprons for the staff to wear and branded coffee cups.

Company logo to appear on screen prior to the breaks on the day of sponsorship.

### 3 END OF CONFERENCE DRINKS

Exclusive sponsorship of the End of Conference Drinks.

Company literature may be displayed on the catering stations during End of Conference Drinks (sponsor to supply literature).

Company logo displayed on the catering tables during drinks.

Opportunity to display up to two pull up banners during the End of Conference Drinks (sponsor to supply).

Company will be verbally acknowledged by the Chair prior to the event.



# EXHIBITION PACKAGES



## Promotion

Logo recognition in all conference promotional material, including conference program and venue signage.

Company logo and profile in the electronic conference handbook and conference website (including link) in Conference App. One electronic brochure.

Opted-in delegate list (name, position, organisation, country).

## Exhibition Booth & Registration

One 3m x 3m (2.4m high) shell structure booth.

White melamine back and side walls.

Organisation name on fascia board.

2 x 120w spot lights.

1 x 4amp/100w power outlet.

Dressed trestle table and two chairs can be supplied on request.

One registration to attend one of the Pre Conference Workshops and Technical Conference (excludes Conference Dinner and Tours).

Taking an exhibition booth is a great way to position your organisation to connect with conference delegates and promote your services. With the exhibition area open for the duration of the conference, that's a whole lot of quality exposure for your organisation. All conference lunch and refreshment breaks will be held in the exhibition area to ensure a high traffic flow of delegates.

	Exhibition Booth
<b>EARLY BIRD</b> Valid until 31 July 2022	\$3,200
<b>STANDARD</b> From 1 August 2022	\$3,900
<b>EXHIBITOR REGISTRATIONS</b>	1

## KEY EXHIBITION DATES

The exhibition runs for three days with all exhibitors to be set up ready by morning tea on Wednesday, the Workshop day.

**Wed, 26 Oct** Pre Conference Workshops  
Exhibition Bump in  
Exhibition Open  
Welcome Reception

**Thu, 27 Oct** Technical Conference  
Exhibition Open  
Conference Dinner

**Fri, 28 Oct** Technical Conference  
Exhibition Open  
ANCOLD AGM  
Exhibition Bump Out  
End of Conference Drinks



# ANCOLD CREATIVES

A new  
initiative from  
the ANCOLD  
Conference  
Committee

Show your leadership and creativity by designing an individual booth space reflecting your company's values and themes.

## Guidelines:

You must submit your design to the ANCOLD Conference Committee for their approval and the distinction of being an ANCOLD Creative.

Open to all existing and new exhibitors

## Selection criteria:

Create engaging and interactive experiences

Utilise contemporary technologies and immersive digital innovations

Garner attention and interest using visual displays

Encompass the conference theme

Demonstrate main industry trends and relevance to key industry challenges

Go deeper than just promoting your brand

## You will receive:

A 15% discount on your booth, applied once approved.

One additional registration, so you can have more people on your booth to help you be 'creative'!

Acknowledgement as an ANCOLD Creative by a distinct fascia on your booth and through conference marketing.

# EXHIBITION PACKAGES & PRICING CONTINUED

## CUSTOM BUILT DISPLAYS

If you'd like to stand out from the crowd and customise your booth with additional furniture and features, please contact Moreton Hire our Exhibition Build partner. Conference specific contact details will be given out with the Exhibitor Guidelines.

A custom build will need to be approved by the venue 6 weeks prior to the conference. Please contact Kim Murray for details.

## ADDITIONAL TICKETS & REGISTRATIONS

All staff on site must be registered to attend either by utilising your complimentary registration or by purchasing an additional exhibitor registration for \$705.

Additional Exhibitor registrations include;

- Daily catering
- Attendance at conference sessions
- Attendance at the Conference Welcome Reception

This Exhibitor/ Sponsor Pass is significantly reduced from the standard delegate fee as recognition of your company's support of the event. Please note there is a maximum of two additional exhibitor registrations per sponsor or exhibitor.

## BOOKING YOUR SPONSORSHIP OR EXHIBITION SPACE

You can book your sponsorship and/or exhibition space by using our online booking portal.

To book your sponsorship package, please go to Sponsorship Portal [\[here\]](#).

To book your exhibition space, please go to Exhibition Portal [\[here\]](#).

## PUBLIC LIABILITY INSURANCE

Australian regulations require all exhibitors to have adequate Public Liability Insurance cover based on a limit of indemnity to the value of \$10,000,000 or above. This refers to damage or injury caused to a third party/visitor on or in the vicinity of, an exhibition stand. Exhibitors are required to submit their Public Liability Insurance Certificate when they confirm their booking.

## APPLIANCE TESTING

All electrical appliances and leads used on site must comply with the Australian Standard AS/NZ 3760:2010, which requires the appliance to be inspected, tested and tagged. Items that do not comply will not be permitted to be used onsite. Electrical items such as switchboards, cables and outlet fittings must comply with the Australian electrical wiring standard AS/NZS 3000:2007, and be installed by a qualified A grade electrician. Note: Double adaptors will not be permitted onsite, instead power boards with overload cut off are permitted. The venue is at liberty to check that the electrical appliances that you bring onsite are appropriately tagged.

## ADVERTISING

ELECTRONIC ADVERTISEMENT  
- CONFERENCE HANDBOOK  
Full page \$500

ELECTRONIC BROCHURE  
- CONFERENCE APP  
Full page \$250

# EVENT SPONSORSHIP & EXHIBITION APPLICATION TERMS & CONDITIONS

The following terms and conditions apply to your application to sponsor and/or exhibit:-

## 1. Definitions

Event means the event referred to in the online Booking Application Form. Exhibition/Sponsorship means the exhibition and/or sponsorship as detailed in the online Booking Application Form. GST means GST within the meaning of the GST Act. GST Act means A New Tax System (Goods and Services Tax) Act 1999 (Cth) (as amended).

Us/We means Leishman Associates Pty Ltd (ACN 103 078 897) as Conference Managers representing the Conference Committee and the Host Organisation. You means the entity submitting the Booking Application Form to sponsor and/or exhibit.

## 2. Application

You will submit the online Booking Application Form for the Exhibition/Sponsorship.

## 3. Approval

The Exhibition/Sponsorship will be confirmed upon return to You of the approved Booking Application Form, together with a tax invoice for the full amount of the Exhibition/Sponsorship fee, 50% of this total is payable within 14 days. Please note, should the conference be cancelled by the Host Organisation, your full sponsorship will be returned.

## 4. Payment

Upon payment of the deposit, You will receive a tax invoice for the balance of the Exhibition/Sponsorship fee. Payment of the balance of the fee is due and payable 30 days prior to the commencement of the Event. All online Booking Application Forms received within 30 days of the commencement of the Event must include full payment of the exhibition/sponsorship fee. Only once payment has been made in full will your logos and profiles be placed on Event collateral. Due to printing

deadlines, You will not be guaranteed inclusion on Event collateral if payment is not received 30 days prior to the Event.

All international payments must include provision for bank fees and exchange rates in the payment amount. Any outstanding balance will be required to be paid by You prior to the commencement of the Event.

## 5. Cancellation

If ANCOLD is prevented from carrying out its obligations towards the conference you booked exhibition/sponsorship for, as a result of any cause beyond its control, such as acts of God, strikes, labour disputes, government travel restrictions, unavailability of hotel or facility, commodities or supplies, war or apparent act of war, terrorism, disaster, civil disorder, epidemic or pandemic, curtailment or restriction on transportation facilities, or any form of comparable natural calamity, casualty or condition (collectively a "Force Majeure"), ANCOLD shall have the right to immediately terminate/cancel or postpone the affected conference without liability and shall be relieved of its obligations to the registrant.

## Cancellation of the Event by ANCOLD

In the event of a full cancellation of the ANCOLD/NZSOLD 2022 Conference in Sydney NSW by the Host Organisation, all exhibition/sponsorship fees will be refunded in full, or if the event is postponed you will have the option to carry over to the new dates.

## Cancellation of sponsorship or exhibition booking by the sponsor

In the event that You cancel your exhibition/sponsorship package on or before 30 days of the event, cancellations postmarked on or before, 30 Days before the conference will not incur a penalty and monies paid, less the 50% deposit, will be refunded back to the nominated bank account. If the cancellation by You on or before 30 days of the event is related to COVID-19, i.e. your company policy

at the time or government travel restrictions, then the deposit will also be refunded.

In the event that You cancel within 30 days of the Event, You will not receive any refund. Any monies outstanding at cancellation will need to be paid in full.

## 6. Changes

Once your Exhibition/Sponsorship has been confirmed and accepted, a reduction in exhibition/sponsorship space is considered a cancellation and will be governed by the above cancellation policy. Reduction in space can result in relocation of your Exhibition/Sponsorship at Our discretion. Any space not claimed one hour before the Event commences and will be reassigned and no refund will be payable to You.

We reserve the right to rearrange the floor plan and/or relocate any Exhibition/Sponsorship without notice to You. We reserve the right to amend existing unsold sponsorship packages or add additional sponsorship packages as required without notice to confirmed sponsors and exhibitors.

## 7. Stands

If You intend to utilise a custom built exhibit stand, We must be advised of the full details and dimensions a minimum of six weeks prior to the commencement of the Event. All display construction requires Our approval.

## 8. Assignment/Shared Packages

You are not permitted to assign, sublet or apportion the whole or any part of Your sponsorship package or booked space except upon our prior written consent. Shared sponsorship and exhibition packages will result in one set of benefits only being available to be shared by all parties involved. This includes but is not limited to logo recognition, profile inclusion, signage and registration benefits.

## 9. Insurance

Public Liability insurance to a minimum amount nominated in the event sponsorship prospectus must be taken out by You. A copy of the certificate of Insurance currency must be provided to Us a minimum of four weeks prior to the commencement of the Event.

## 10. Exclusion

All information supplied to You in relation to the Event is accurate to the best of our knowledge and belief and does not constitute a warranty and any inaccuracy or mistake will not entitle You to cancel your booking without penalty. All estimates of attendee/delegate numbers attending the Event are estimates only, and You agree that We are not responsible for any discrepancy in these estimated attendee/delegate numbers.

## 11. Marketing

We will use your information to send you updates and other news about this Event. We will only pass on your information to reputable third party official contractors of the Event for the purpose of assisting you with your participation.

## 12. GST

All amounts paid or payable under these terms and conditions are inclusive of any GST which may be applicable to any supplies made by either party under this Agreement. To the extent GST is applicable to any amount paid or payable in respect of a taxable supply made under or in connection with this Agreement, subject to that party receiving a valid tax invoice for GST purposes from the other party in respect of the supply before the time of payment.